

Letter from the Executive Director & Board President:

Over the past year, HSDC has worked hard every day to ensure that no matter what is happening in the world, we continue to foster inclusive, accessible communities through communication, advocacy, and education. We feel strongly that our work will provide individuals with the tools they want and need to fight the very important battles all of us face on a daily basis.

Last year the board and staff completed a strategic plan to help guide HSDC in providing those tools to our community and over the past year we have been working together to ensure those five major strategic goals give the HSDC Community access to communication. Below are a few of our accomplishments over the past year in pursuit of those goals.

1. Integrate our service array, and be leaders in each service area.

We are exploring an outreach model that will allow us to serve more children with speech challenges in King County. This will allow us to better utilize the experts in our Speech and Education departments and ensure that local children with speech disorders are properly served.

2. Ensure those we serve feel they are reflected in our organization, particularly the Deaf, with whom we have the most work to do.

Since the strategic plan was completed, we have added three new board members who are deaf or hard of hearing. In addition, our new Director of Education is Deaf, connecting our educational services with the Deaf and hard of hearing community.

3. Increase the awareness, identity, and visibility of our brand.

In May, we launched a brand new website with the help of a team of volunteers from Microsoft. The new site is more accessible for people with disabilities and will allow us to strengthen HSDC's brand in the community.

4. Strengthen our ability to invest in staff and technology.

The Microsoft team also helped us create a client satisfaction survey that will allow us to better understand the needs of our clients, and how we can better serve them through improved use of technology.

5. Strengthen our financial model to increase our ability to invest in growth.

In March, our SignOn Interpreting Services merged with the ASL Interpreter Network (ASLIN). The combined entity, now known as HSDC Interpreting Services, is the largest provider of sign language interpreting in the Puget Sound area, providing more financial support for our free and reduced-cost programs.

2017 also marked 80 years of service for HSDC. We began in 1937 as the Seattle Chapter for the Hard of Hearing, a partnership between the Seattle Lip Reading Club and the Seattle Child Hearing League. Over the past 80 years, HSDC has gone through innumerable changes and exponential growth, but we continue to prioritize the needs of the communities we serve.

HSDC is often the last stop for an individual to get the tools they need to be successful in their everyday life. With your help over this past year we were able to get even closer to our vision of an inclusive, accessible world where everyone is understood and respected.



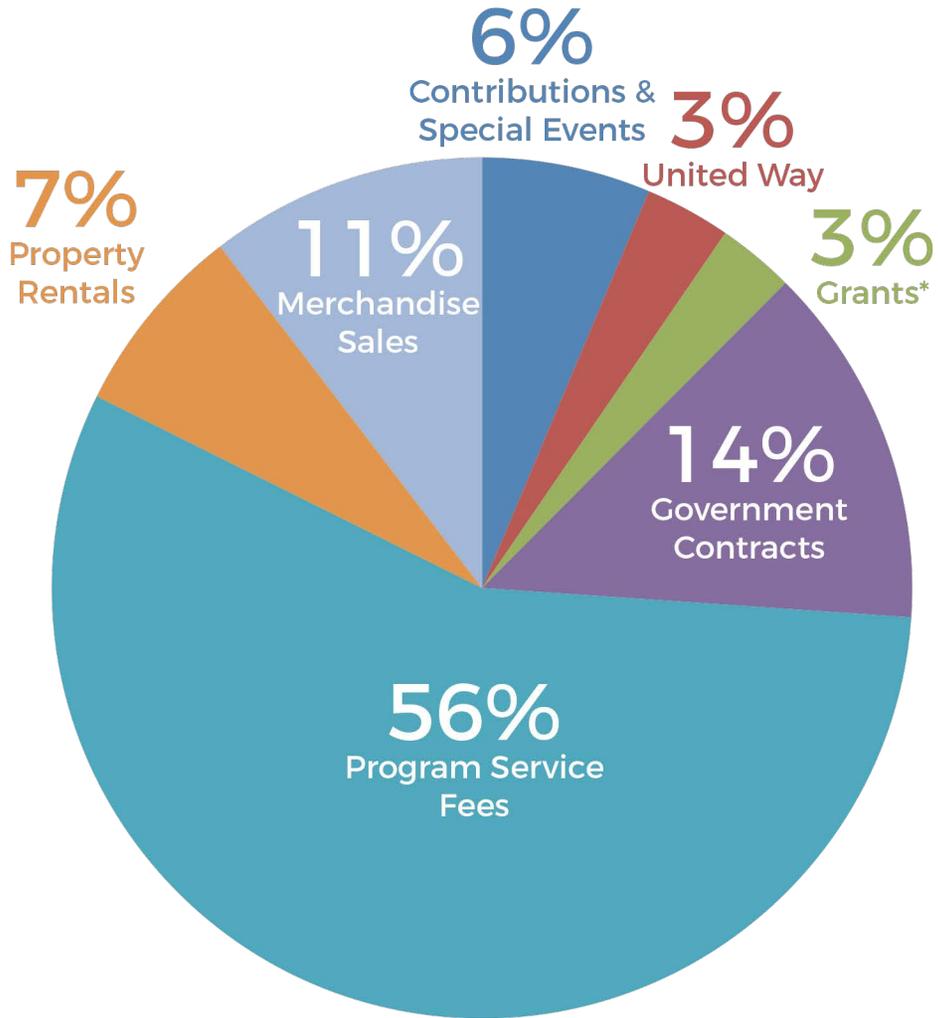
Warren Weismann
Board President



Lindsay Klarman
Executive Director

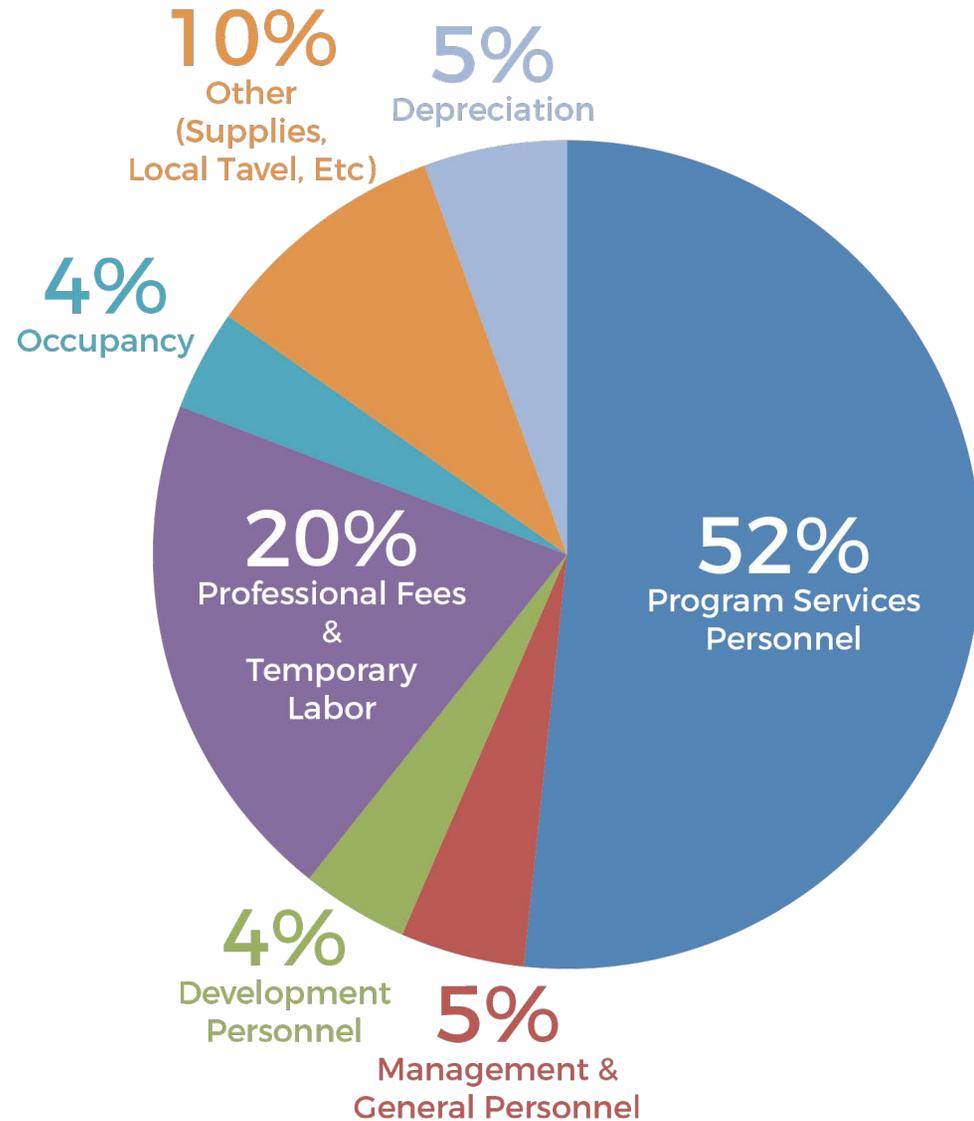
FY2017 AGENCY BUDGET

REVENUE



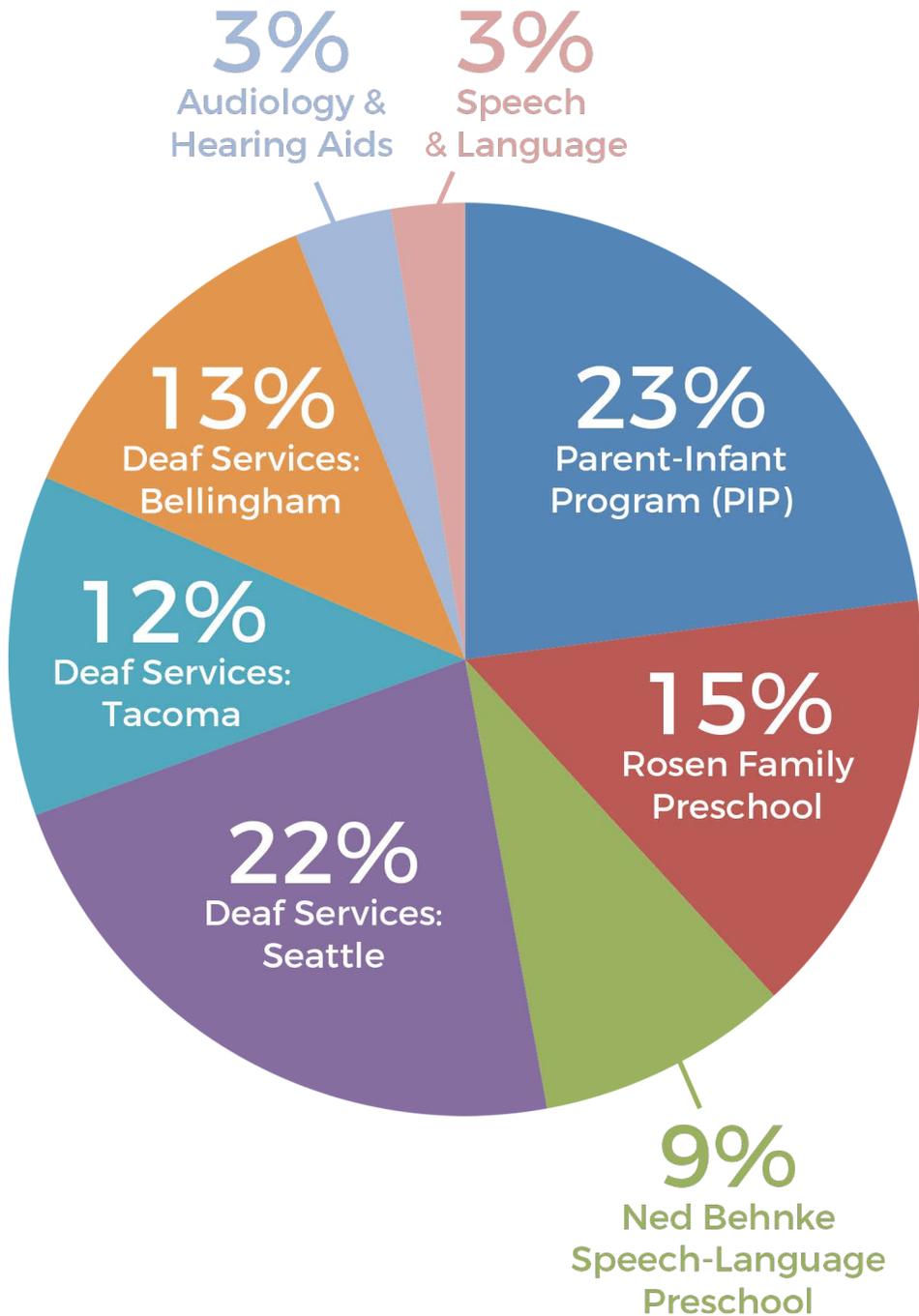
*Does not include a \$995,390 grant award for which \$157,273 was received in Fiscal Year 2017 and will be expensed in Fiscal Year 2018.

EXPENSES

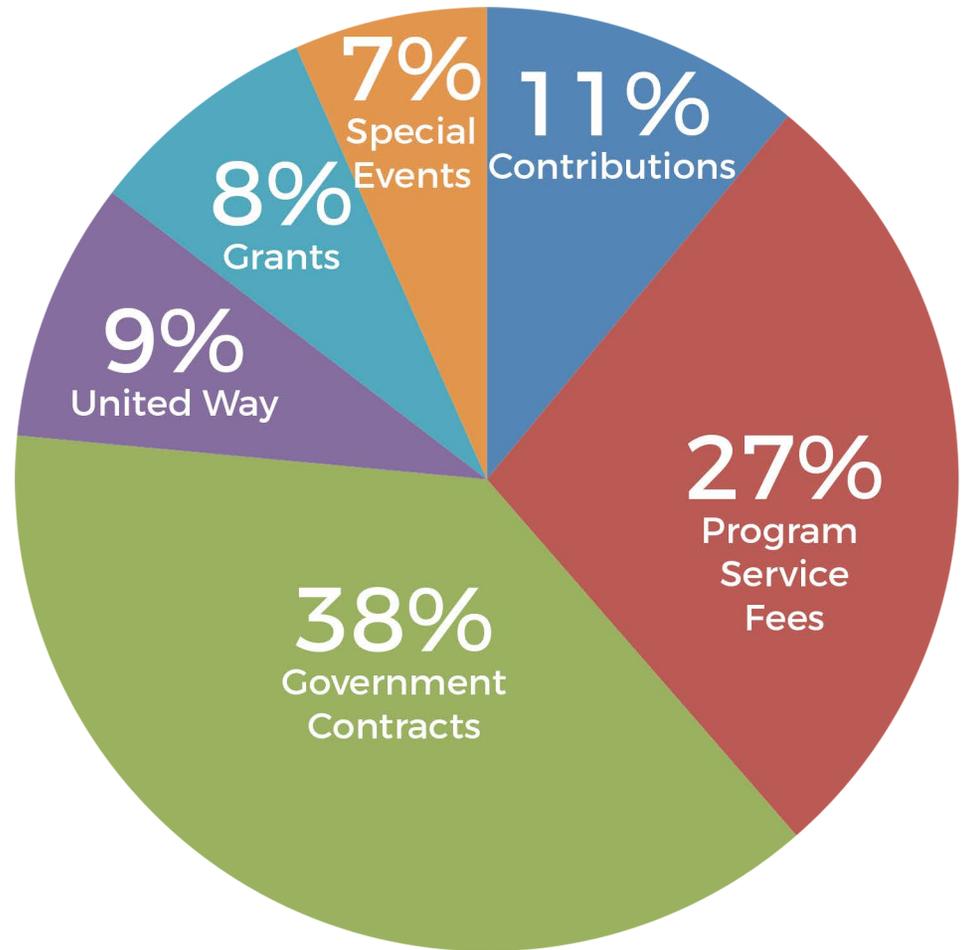


FY2017 FREE & REDUCED-COST SERVICES

ESTIMATED SUPPORT BY PROGRAM



ESTIMATED SOURCES OF SUPPORT



FREE & REDUCED-COST SERVICES:

\$1,322,884



TOTAL CLIENTS SERVED:

6,242

REDUCED-COST HEARING AIDS PROVIDED:

48

AUDIOLOGY CLIENTS SERVED:

1,120



NUMBER OF PEOPLE RECEIVING REDUCED-COST HEARING AIDS:

28

SPEECH SCREENINGS:

87

EDUCATION CLIENTS SERVED:

220



PARENT-INFANT PROGRAM (PIP) HOME VISITS:

718

PRESCHOOL CLASSES:

437

SCHOLARSHIPS PROVIDED:

11

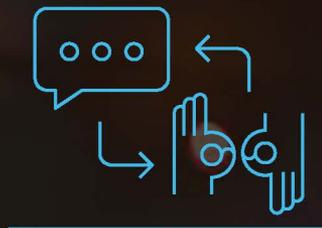


SCHOLARSHIPS VALUE:

\$26,579

INTERPRETING SERVICES CLIENTS:

1,067



HOURS OF INTERPRETING PROVIDED:

19,441

DEAF & HARD OF HEARING SERVICES CLIENTS:

3,369



VOLUNTEER HOURS:

2,065

IN MEMORIAM: JANE WILLIAMS



Jane Williams, who was affectionately known as Janie, is one of the most admired figures in the history of Hearing, Speech & Deaf Center. She first worked with HSDC in the 1990s to help lead a successful capital campaign, bringing with her thirty years of experience in the nonprofit and fundraising worlds. HSDC board member Laurie Rosen-Ritt, who co-chaired the campaign, remembers that “Janie was one of the busiest people in the world, yet she always answered when anyone in the community came calling. She made things better wherever she went, and HSDC was lucky to be one of those places.”

Janie eventually joined HSDC’s Board of Directors herself, believing that when a volunteer matches their passion with the mission of an organization, “magic things can happen”. As an individual who was hard of hearing, as well as a longtime client, Janie knew the importance of the agency’s work in the community. Her enthusiasm was infectious. HSDC staff who worked with Janie throughout the years remember her as charming, friendly, and vibrant.

A lifelong philanthropist, Janie touched many lives before her passing in 2017, including her surviving husband, two children, and four grandchildren. We are grateful to have been a recipient of her generosity, and her influence on HSDC will be felt for many years to come. Says Executive Director Lindsay Klarman: “Janie was a champion who helped make sure all children had equal access to education, seniors got equal access to sound, and the community as a whole worked together for the greater good. I will miss her smile and warmth—her legacy lives on in the individuals and families we are able to help every day.”

GREATER THAN \$50,000

United Way of King County

\$50,000 - \$15,001

Community Foundation for Southwest
Washington

Mike & Susan Redmond

Rosenfield Family Charitable Foundation
Trust

Laurie Rosen-Ritt & Steve Ritt

\$15,000 - \$10,001

Robert Donovan

Elizabeth & Richard Hedreen

Safeco Insurance Foundation

The Anderson Foundation

United Way of Snohomish County

\$10,000 - \$5,001

Andeavor

Jan & Kenneth Block

Costco Wholesale

DV & Ida J. McEachern Charitable Trust

Greater Tacoma Community Foundation

Microsoft Matching Gifts Program

Nordstrom, Inc.

Donald & Jo Anne Rosen

Leslie & Alan Rosen

Stocker Foundation

The Seattle Foundation

United Way of Pierce County

\$5,000 - \$2,501

Pam Anderson & Ed Odom

CenturyLink

Forest Foundation

Howard Klarman

Living Care Lifestyles

Norman Archibald Charitable Foundation

The Glaser Foundation

Umpqua Bank

Whatcom Community Foundation

\$2,500 - \$1,001

Aegis on Madison

Danielle Allsop & Larry Angel

Boeing Employee's Credit Union

Community Food Co-op

The Gramer Family

Kelly Foundation of Washington

Colleen & Josh Labelle

Roger & Diane Mauldin

Russell Jones Real Estate

Schultz Family Foundation

Washington State Combined Fund Drive

Warren Weissman

\$1,000 - \$501

Brian C. Baker

Anne Baldwin

Lynn & Howard Behar

Ehrlich Donnan Foundation

Mark and Jean Gabarra

William & Mimi Gates

echo Greenlee & Benjamin Abrams

Jennifer Guadagno

Bea Jackson

Meeta Jain

Jan-Pro

Hubert Keene

Dr. Adrian KC Lee & Karen La

Hannah Lidman & Daniel Shovitz

Steve & Cathy Malshuk

Molly McCarthy & Max Stevens

Microsoft Corporation

Perkins Coie

Quota International of Tacoma, Inc.

Anna Robinson

Jonathan Rosen

Chris & Molly Sano

Seattle Police Employees Charity Fund

Sorenson Communications

Helen Stusser

Suquamish Clearwater Casino Resort

Donald & Gloria Swisher

Andrew C. Thompson

University of Washington Department of Linguistics

\$500 - \$251

Patricia L. Barber
Carl & Renee Behnke
Judith Block
Denis R. Bryant
Karen J. Carlson & Michael Collins
Cynthia & Michael Coleman
Richard Fairman
Foley & Mansfield Charitable Foundation
Dr. Edward C. Gomez
Mr. Seth Greene
James & Mary Alice Hanken
Jessica & Todd Jacobs
Myrn-Ellen & Dr. Walter Kregel
Stacey Krynsky
Robert & Barbara Leingang
Lewis & Rasmussen Family Fund
Andrew Meltzoff
M. Gregory & Allison Mollner
Jennifer Myers
Out on a Limb Tree Company
Michelle Coleman-Papineau
Jane Repensek
James Rooney
Barbara Rosen
Sarah Rosen
The Carson Family
Irina Spiridonova
Richard & Diane Sugimura
Betsy & Aya Tsukimura
Gary Volchok

\$250 - \$101

Nancy & Craig Abramson
Peter D. Ackroyd
David Alles
Amazon.com
Ameriprise Financial Inc
Barbara Bernstein
Richard Blacharski
Belinda Bradley
Rechele Brooks
Richard & Marg Brown
Jay & Suzanne Canson
Joni & Paul Cervenka
Shannon & Paul Chapman
Denise M. Clark
Sara Clayton
Pearce Cobarr
David & Sharon Corina
Bruce Crawford
Anne Danahy
Samuel Davidson
Dia G. Dissmore
Jean & Bill Divane
Art & Doreen Dreeben
Michael Edmonds
Lance & Joan Forshay
Charles Gadzik
Mrs. Eileen Glasser Wesley

Lorilee Haggerty
The Hancher Family
Premier Northwest Homes, Inc.
Megan Herndon
Wendy Holman
John Huddlestun
Mr. & Mrs. Gerald & Sandra Hughes
Richard Jacobs & Julia Petersen
Michelle Kaufman
Eloise Matheny Kinne
Lindsay & Joe Klarman
Dr. Brian LaMacchia
Don Lawrence & Cara Tyler
Emily & Bryan Leary
Thomas & Jean Lee
Byung Kun Lee
Thomas Lennon
Patty Liang
The Lomaka Family
Renee & Michael Look
Jennifer & Jay Luce
Keith MacKenzie
Dao Mai
Chanda Mak
Levecke Mas
Evy McElmeel
Nathan Merrells & Dave Lenox

Jody Mizrahi
Evy McElmeel
Nathan Merrells & Dave Lenox
Jody Mizrahi
Sarah Morris
Theresa Naujack
Jenny & Jeremy Nelson
Lois H. North
Overlake Park Presbyterian
Women's Association
Hanna Richheimer
R. G. Rodgers
Stephanie Rosenthal
Robert I. Roth & John Berg
Beau Sadick & Stephanie Bruell
Shari and Jonathan Schwartz
Ross R. Sharp
Patricia Sheffels
John Smith
Starbucks Coffee Company
Trent Steffen & David Weeks
Katie Sullivan
Sarah Swenson
Mrs. Xantha Toms
Leslie Traulsen
Karen Utter
James Wright
Erik Zaugg

\$100 - \$51

Ashley Arrington & John
Edwar
Isabelle Banville & Johnny Le
Benjamin Barrett
David Born
Karen Bosley & Marilyn Smith
Mike Brewer
Jared Brown
Katherine Butts-Bernunzio
Amanda Catala
Anna Cavender
Craig & Matt Chapman
Debra Chaput
Katie & Sean Coleman
Donna Dughi
Patrick Dwyer
Christine Gardiner
James R. Gibbons
Courtney & James Goodheart
Barry Goren

Ward Groves
Rachael Grubaugh
Sanh C. Ha
Nancy & Wayne Hanby
Michael Harms
Colette Hull
Marnie Jordan
Susan Krzyzanowski
Lake Washington School District
Ms. Jenny Lay-Flurrie
Abe Lillard
The McHenry-Dirks Family
Natalie & Paul McNabb
Mac McNabb
Cherylyn & Russ McRae
John Milne
Anthony Neupert
Karina Newell
Mary Nicholas
Maryann & Don Obara

Karen R. Philo-House & James
House
Mike Ramey
Crystal Renner & Mahon Kelly
Carrie Renner
Mary Rush
Patricia A. Scott
Eleanor Martinez Smith
Susan Tapert
Jon E. Tipper
United Way of Greater Philadelphia
and Southern New Jersey
Jeff Webb
David G. Webster
Valerie Wilkerson
Tiffany Williams
Anne Winskie
Alysha Yagoda
Louis Yardumian

UP TO \$50

Emma Acheson
Kelly Addams
Sabreen Akhter
Ashlie Alvine & Chris Alvine
The Amberger Family
Catherine Anthony
Lila Argo
Jake Ashcraft
Associated Comprehensive
Therapies, Inc
Brandon August
Elizabeth Ayers
Laura Balmwall
Carrie Biell
Olivia Bloomquist
Roger Bourret
Marlene Brannon
Stephen Bretzke
Kristina Bretzke
Johan Broberg
Carolyn Brock
Nathan Brock
Prabs Chawla
Yashi Chen
Hannah Chittum
Sung Cho
Neal Christiansen
Laura Ciotti
Karen & Richard Clark
Kathryn Coffin
Sarah Cook
Shanta Corra
David Cox

Nathan Crawford
Anna Daniell
Nona Davenport
Keith M. Davis
Anthony DeFranco
Vicki Divane
Anna Dodd
Chani Doggett
Bill Dougherty
Mary Dougherty
Nishkala Duddu
Hadley Dwyer
Shelby Eaton
Brian Elison
Buddy Elledge
Donald Elmer
Porsche Everson
Caryl Feldacker
Margaret Foerch
Brenna Foley
Jalen Ford
Betty Fortney
Sally Fortuna
Michael Fu
Dwight Godwin
Ilsa Gramer
Natalie Grisham
Wilson Grubaugh
Trang H.
Tina Habib
Annie Haynes
Eva Heffington
Denise Hepperly

Whitney Hill
Rikki-Rachelle Hinz
Gloria Hubacker
Monica Hunter
George & Pamela Hurst
Katie Huston
Lisa K. Hutchinson
Ross Irish
Mr. Kelly Jackson
Dr. Kelly Jahn
Megan Keehan
Shari Ketola
John & Barbara Kinsella
Chris Kinsella
Andrea Klarman
Joelle Klein
Penny Koch-Patterson
Peggy LaBelle
Denmark Lagua
Ann Leach
Dave LeFevre
Meggan Lennon
Ralph G. Levin
Adam Levin Delson
Zhaira Lopez
Stephanie Low
Peter Macmillan
Dominic Maldonado
Christina Man
Susan B. Matt
Jim & Judy maule
Beth A. McDaniel
Michelle McDonald

Hera McLeod
Shannon McMinimee
Leah McNabb
Bill & Margaret McSheehy
Erin & Richard Meyer
Liz Minks
Joan Miran
Julia Mizrahi
Robin Monkman
Gabriela Montes
Christina Moreau
Izzabella Murray
Nuansi Ngamsnit
Linh Nguyen
Yvonne Nicolay
Roger O'Brien
Colleen O'Brien
Dean Olson
Analy Otero Diaz
Maryann Overland
Meghan Oxley
Emily Penick
Cheryl Perazzoli
Kelsey Peterson
Anna Phan
Ann Priftis
F. Ann Reed
Joan Relph
Ann Reynolds
Terra Riccardo
Harley Rosnow
Kaari Runge
Raul Salazar

Diane Schumacher
The Seeley Family
Aubrey Seffernick
Emerson Sekins
Bridget Sevigny
Ann Silver
Christine Simonitch
Karen S. Smith
Caroline Snider
Yang So & Nick Renner
Lauren Spatz
Lindsey Speed
Joanna Stuart
Mary Ann
Tasker-Thompson
Katie Thieme
Calvin Tonini
Thu Tran
Trihydro Corporation
Janelle Utheim
Brianna Voigt
Elizabeth Weyerhaeuser
Nancy D. Wickward
Lisa & Leonard
Wojtaszczyk
Yuelel Xie
Amber & Bob Yeaw
Natasha Yeboah
Tenzin Yidok
Francie Zant
Yana Zhaglina
Corinne Zibelli
Peter Zibelli